

Message Text

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FOL REPEAT OF BRASILIA 4701 TO SECSTATE INFO RIO DE JANEIRO SAO
PAULO JUN 12

QTE:

LIMITED OFFICIAL USE BRASILIA 4701

E.O. 11652: N/A

TAGS: EMIN, BR

SUBJECT: QUARTZ CRYSTAL

1. IN JUNE 5 DISCUSSION ON GOB QUARTZ CRYSTAL POLICY, DR.
HECLINTON SANTINI HENRIQUES OF MINISTRY OF INDUSTRY AND COMMERCE
INFORMED MINERALS OFFICER RIO THAT ALTHOUGH 3,500-TON EXPORT
QUOTA FOR LASCA WILL BE MAINTAINED FOR CY 75, NO ADDITIONAL
QUARTERLY SUB-QUOTAS WILL BE SET (SUB-QUOTA OF 1,000 TONS WAS
ESTABLISHED FOR FIRST QUARTER). SANTINI SAID FOREIGN IMPORTERS
SHOULD CONTINUE TO WORK WITH THEIR BRAZILIAN EXPORTERS THROUGH
CACEX, WHICH WILL APPROVE CONTRACTS WITHIN 3,500 TON LIMIT.

2. SANTINI MENTIONED THAT "SEVERAL" FOREIGN GOVERNMENTS
(SPECIFICALLY CITED SOVIET UNION AND EAST GERMANY) HAVE APPROACHED
GOB ABOUT GOVERNMENT-TO-GOVERNMENT AGREEMENTS FOR LASCA
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PURCHASES OUTSIDE QUOTA. ACCORDING TO SANTINI, EAST GERMANY IS
WILLING TO PURCHASE BRAZILIAN SHOES, BUT ONLY IF IT ALSO CAN
PURCHASE LASCA. EAST GERMANY REPORTEDLY IS PREPARED TO PAY
US DOLS 8 PER KILO FOR LASCA, AN AMOUNT CONSIDERABLY ABOVE

CURRENT SELLING PRICE. (FYI; USSR, WHICH FOR MANY YEARS HAS PURCHASED LASCA FROM EUROPEAN DEALTERS, IS NOW BUYING DIRECTLY FROM BRAZIL WITHIN QUOTA. END FYI).

3. SANTINI IMPLIED THAT GOB IS CONSIDERING INITIATING AN EXPORT POLICY ON BERYL SIMILAR TO THE ONE ON QUARTZ CRYSTAL IN ORDER THAT A DOMESTIC BERYLLIUM INDUSTRY CAN BE ESTABLISHED WHICH WOULD BE COMPETITIVE WITH FOREIGN PRODUCERS. SANTINI SAID A US COMPANY (KAWECKI) HAS EXPRESSED AN INTEREST IN STARTING A PLANT IN BRAZIL. (FYI: BRAZIL PRODUCES ABOUT HALF THE FREE WORLD PRODUCTION OF BERYL. END FYI). CRIMMINS UNQTE KISSINGER

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<< END OF DOCUMENT >>

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